

# IMPACT PROFILE

“The nature of our funding provides extremely little support for overhead or administrative costs. Sam’s expertise and hard work uncovered savings of over \$5,000 per month.”

”



*the family place*

*Where family violence stops*

Upgrade network in six sites and renegotiate vendor relationships.

**\$4,800**

EIA INVESTMENT

**12-to-1**

INITIAL ROI

**\$60,000**

PROJECTED SAVINGS OVER 12 MONTHS

## HAPPY FAMILY (PLACE)

The Family Place’s mission is to end the epidemic of family violence. They provide intervention, emergency shelter, and crisis counseling; then offer transitional housing and case management. The organization’s services are provided by hundreds of volunteers, supported by a large staff. This creates the need for a considerable infrastructure that stretches an annual budget of nearly \$9 million pretty thin. As a result, the organization’s leadership approached Executives in Action (EIA) about exploring opportunities for cost reduction.

EIA’s staff determined that the best opportunity would be to evaluate The Family Place’s IT systems and network infrastructure. To lead the project, EIA tapped Sam Moore, a senior executive whose expertise in business operations had been honed over a long career in the IT sector. Over a six-month period, Sam was able to partner with The Family Place’s staff to upgrade their network in six different locations and re-negotiate several key vendor relationships. In addition to improved employee productivity and morale, the project documented hard savings of over \$5,000 per month. Within a year, this project is projected to yield a 12-fold return on investment.